



# **Persuasion: The Ultimate Persuasion Guide To Help You Make More Sales And Close More Deals (Persuasion, Sales, Negotiation)**

*Adam Richards*

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## **Sales & Negotiation Box Set: The Ultimate Persuasion Guide To Help You Make More Sales And Close More Deals**

**### LIMITED TIME OFFER 50% OFF ### ( Regularly priced at \$9.99 )**

### **BOOK #1: Sales: The Definitive Beginner's Guide - Mastering The Art Of Selling**

In **Sales: The Definitive Beginner's Guide** you will learn how to master the art of selling and the inner game of sales. You will learn the ethical way to about it, thus becoming a successful salesperson without losing your soul in the process. Successful salespeople have in common a set of 10 characteristics and we will discuss them so you know what is expected of you, and ways you can improve the ones that you already possess.

Whether you have been working on sales for a while or you are just starting out, you will always need to handle objections. However, how can you handle objections if you don't know they exist? We will discuss about hidden objections and you will discover 12 techniques that can help you overcome them and close any deal successfully. You will learn the art of closing the sale, how to manage a closure out of rejection and even strategic phrases and sentences that you can use to improve your closing rates.

### **Here Is A Preview Of What You Will Learn...**

- The Inner Game Of Sales: How To Sell Without Losing Your Soul
- 10 Characteristics Of Highly Successful Salespeople – Do You Have Any Of Those?
- How Asking Questions Can Increase Your Effectiveness – And What You Should Be Asking
- The 10 Biggest Mistakes Salesmen Usually Make - And How To Avoid Them
- 12 Sales Techniques For Revealing Hidden Objections – And How To Handle Them
- The Art Of Closing The Sale - Without Being A Pushy Or Aggressive Salesman

# **BOOK #2: Negotiation: How To Nurture Your Negotiation Skills, Overcome Any Objections In Life And Get The Best Possible Deal Always**

**In Negotiation: How To Nurture Your Negotiation Skills, Overcome Any Objections In Life And Get The Best Possible Deal Always** you will learn what negotiation is all about and why it is such an important skill. You will learn all about the stage of preparation, why it is such a crucial stage that cannot be overlooked and how to properly prepare before the negotiations begin. You will also learn 5 killer negotiation strategies and 10 ways to become more persuasive, thus increasing your chances of getting the best possible deal.

You will learn how to negotiate and get what you want, anytime, anywhere. You will also learn how to use skillful questioning in negotiations, the types of questions that you can ask. You will learn the 6 most common objections in negotiations and what they actually mean so you can better understand the situation at hand. You will learn how to handle such objections should they rise using the 3Fs strategy. Finally, you will come to understand how to evaluate the situation and close the deal as well as a few "desperate" actions you can take at the time of closure (if things don't go your way).

## **Here Is A Preview Of What You Will Learn...**

- Negotiation 101: What It Is And Why It Is So Important
- Preparation Is KEY: Have You Done Your Research?
- Killer Negotiation Strategies: 10 Ways To Become Extremely Persuasive
- How To Negotiate Anything, Anytime, Anywhere And 6 Questions You Should Be Asking
- The 6 Most Common Objections And How You Can Overcome Them
- Evaluating The Outcome And Closing The Deal - And When Not To

Attention: This bundle will not be offered at this highly discounted price forever! If you want to level up your negotiation skills and become a better salesperson, then make sure to grab your discounted copy today!

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