



Online Import Export Business

Mark Saville

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Solid info on setting up an Import Export Business completely Online. How to find hot markets and who to zero in on. This is the starting point that cannot be missed! I am going to show you a system that is so simple, yet so overlooked, that it will give you an instant edge against the competition. How to find new products that have not even reached the North American market yet. How to clinch an instant bond with your prospective buyer. They will not dream of going anywhere else ! The few simple rules to follow when contacting a supplier that will make sure you get the best deals around! The essential contract clause that will stop your competition from stealing your suppliers! The step-by-step formula to find the perfect price for your products and services. This is the same formula used by Fortune 500 Companies! How to grow your Import Export Business as large as you want. The four most important people to contact when you start your Import Export Business. Make sure you do not ignore these key people who can help you fast track your business. How to build customer loyalty and stretch your advertising dollar. How to explode your income by forming strategic relationships. Step 1 The first step is to decide on a product . Remember the golden rule in product selection: Do not try to create a market. Find a market. I will tell you how to find a need and how to fill it. I am talking about tried and tested methods that will get you the hottest products around! Step 2 Next I will help you find suppliers. There are many sources of trade leads if you know where to look. I will show you where! One e-mail or fax to the right organization and you can have the names, addresses, e-mail and fax numbers of as many overseas suppliers as you need! Step 3 When you receive your list of suppliers, I will show you how to contact them effectively. By following a few simple rules when contacting a prospect, you can cement a relationship with them instantly!

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