

Direct Sales and Direct Faith in Latin America (Contemporary Anthropology of Religion)

P. Cahn

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Direct Sales and Direct Faith in Latin America (Contemporary Anthropology of Religion) P. Cahn Since 1990, direct sales have attracted over two million recruits in Mexico and are characterized by a belief in the power of positive thinking. Through an ethnographic portrait, Peter S. Cahn demonstrates that the quasi-religious commission of self-empowerment accounts for the explosive growth of commission-based sales in the developing world.



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