



Mandeville: A guide for the marketing of professional services

Stuart W Rose

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From the acknowledgements page of the book: "As a young professional in search of appropriate endeavors, equipped with the typical professional/technical training provided by our universities, I stumbled onto some serious blind spots that impaired truly bright professionals from being able to fulfill their goals ... for both their sake and for that of their clientele. Over nearly the nearly twenty years since that time, a process has evolved that has enabled professionals such as yourself to bring in the new business they sought .. as they also enhanced the quality of what they did, professionally.

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