



## **The Telesales Top-Seller System: The simple six-part system that made me a top seller (Business Books Book 7)**

*Ian Stables*

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## **The Telesales Top-Seller System**

### **The Simple Six-Part System That Made Me A Top Seller**

### **Six Scientifically Tested Principles That Make Selling Over The Phone Highly Effective**

This system works and is very powerful. Therefore, you must use it ethically and honestly.

You can apply this system to **any product or service**. Although I've written this to help specifically with selling over the telephone.

Every product or service is different so I have used examples and explanations to help you find it easy to apply to your own situation.

There are six parts in all which are based on very powerful tested persuasion principles. You will get some success from each one. However, the best results are from using all of them. **As you'll soon see, they're more powerful when combined.**

#### **About the author:**

I have been an author sharing the best solutions and systems via the written word for over 11 years.

I've written e-books, website blog post and articles for myself and others. I only believe in offering solutions that work and would not write about something I didn't believe in.

I've recently started publishing my work in Amazon Kindle. I was inspired by the work of others.

I promise to provide equally as good if not better solutions to all my readers.

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