



# **The Aladdin Factor: How to Ask for and Get What You Want in Every Area of Your Life**

*Mark Victor Hansen, Jack Canfield*

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What is it that keeps us from asking for what we want? So often, the things that we want in our lives elude us for one very surprising (and deceptively simple) reason. We don't ask for them. From a higher salary... to a better bargain... to a little more help around the house, there are all sorts of desires that we harbor but never achieve, when the fact is, we haven't taken the most important step of all. Now, from the brilliant team who created the best-selling *Chicken Soup for the Soul* series of books, Jack Canfield and Mark Victor Hansen, comes an all-new audio program that addresses this perplexing yet universal condition - *The Aladdin Factor: How to Ask For and Get What You Want in Every Area of Your Life*.

*The Aladdin Factor* teaches you solid, proven techniques for blasting through roadblocks to reach the rewards that lie beyond. You'll learn how to shed self-limiting thoughts, and feel strong and deserving of the things you want. You'll discover how to ask and who to ask in different situations... at home, at work, in shops, on the telephone. You'll master "the technology of making an effective request," and get a tantalizing glimpse of how different life is when you start asking. Hansen and Canfield weave their sound advice together with inspirational stories of the "Masters of the Lamp"- people who have succeeded in getting what they want by applying the seemingly simple tactic of just asking for it. You'll recognize yourself in their stories, and realize just how much is out there waiting for you.

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